

Are Your Bits Flipped?



Joe Kissell

Publisher, Take Control Books

@joekissell

takecontrolbooks.com

Overcoming Tech Misconceptions*

*with a little help from a two-year-old

Little Things Mean a Lot

0 vs. 1

Compare These Two Strings

01110	1	110110100101101110	win
01110	0	110110100101101110	sin

It's not your fault.

Mental Models





How Do They Work?

- The Valve Theory
- The Feedback Theory

Miscategorization



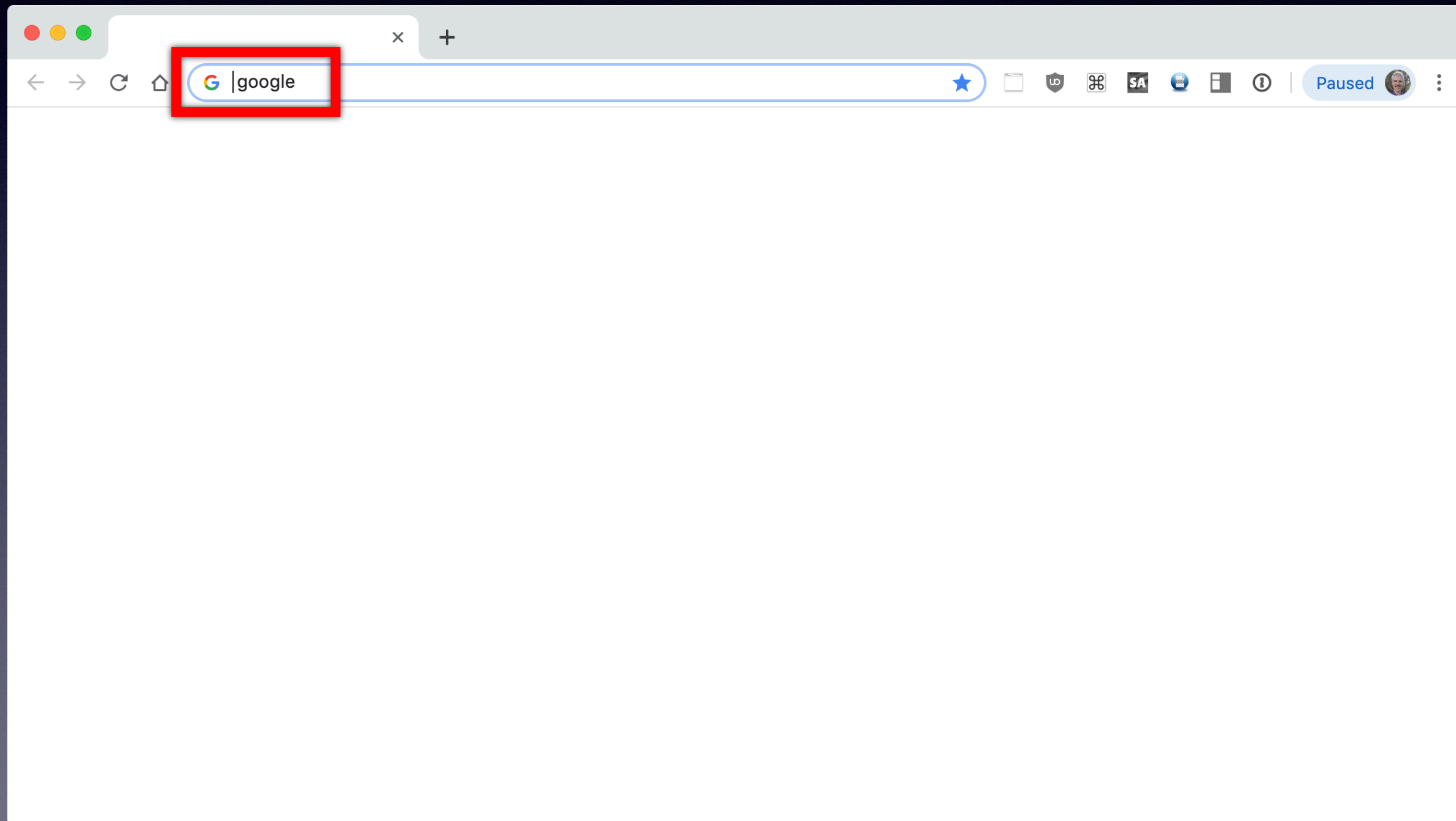


Miscategorization Examples

- “Sync is the same as backup.”
- “Ads on the web are just like ads on a billboard.”
- “Google is a search company.”

Other Examples of Flawed Mental Models

“I can only get anywhere on the web from the Google homepage.”



- “It’s safe to use the same password everywhere.”
- “My ISP gave me an email address, so I have to use it.”
- “If I change my email address, I can’t log in to any site that uses it as my username.”

Keeping Your Bits
from Being Flipped

Think Like a 2-Year-Old (at First)

- They wonder.
- They ask questions.
- They experiment.

Think Like a Grownup

- Pay attention.
- Don't be oblivious.
- Look it up.

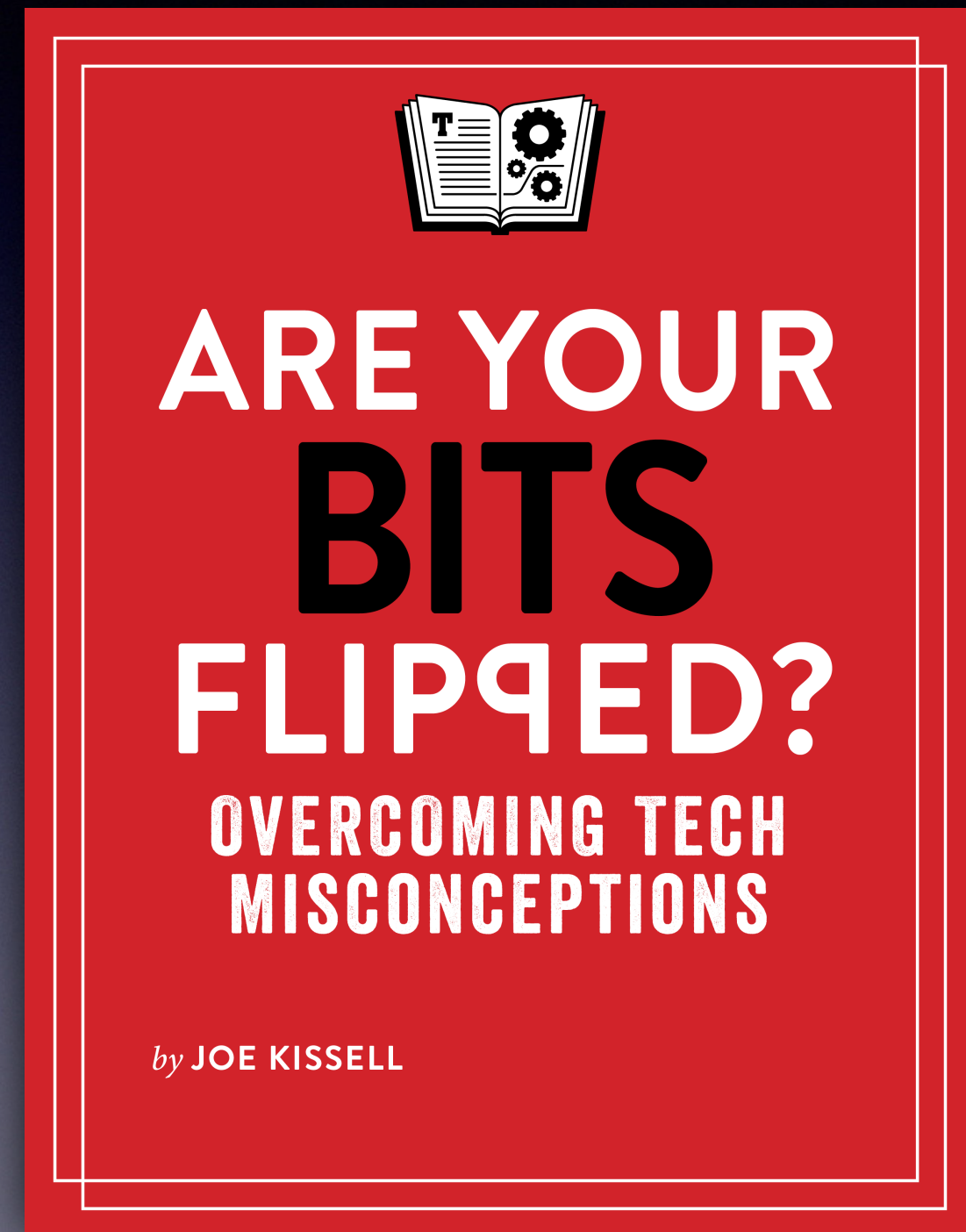
Ask the Right Questions

- Why?
- How?

Learn More

- *Are Your Bits Flipped?*
by Joe Kissell
- 16 chapters
- 190 pages, ~~\$15~~ \$10.50

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Questions?

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joe@takecontrolbooks.com

